

City of Auburn, Maine

"Maine's City of Opportunity"

Financial Services



TO: Phillip Crowell, City Manager
FROM: Jill Eastman, Finance Director
REF: November 2022 Financial Report
DATE: December 19, 2022

The following is a discussion regarding the significant variances found in the City's November financial report. Please note that although the monthly financial report contains amounts reported by the School Department, this discussion is limited to the City's financial results and does not attempt to explain any variances for the School Department.

The City has completed its fifth month of the current fiscal year. As a guideline for tracking purposes, revenues and expenditures should amount to approximately 41.7% of the annual budget. However, not all costs and revenues are distributed evenly throughout the year; individual line items can vary based upon cyclical activity.

Revenues

Revenues collected through November 30th, including the school department were \$48,180,162, or 45.01%, of the budget. The municipal revenues including property taxes were \$33,721,039 or 47.85% of the budget which is less than last year by 0.68% which is \$1,259,679 more in dollars. The accounts listed below are noteworthy.

- A. State Revenue Sharing for the month of November is 61.99% or \$2,791,878. This is an increase of \$491,0181 from last November.
- B. Current year Property Taxes for the month of November are 50.11% or \$26,289,598 which is \$1,075,450 more than last year.

Expenditures

City expenditures through November 2022 were \$26,695,655 or 52.03% of the budget. This is 2.49% less than the same period last year. The dollar amount is higher, due to the budget increase in FY 23. Noteworthy variances are:

- A. Debt Service is higher than last year by \$594,447.
- B. Public works is higher than last year by \$ 286,254.
- C. Administration is higher than last year by \$43,933, as is Community Services by \$120,594 and Public Safety by \$27,959 .

Investments

This section contains an investment schedule as of November 30th. Currently the City's funds are earning an average interest rate of 2.35%.

Respectfully submitted,



Jill M. Eastman
Finance Director

CITY OF AUBURN, MAINE
BALANCE SHEET - CITY GENERAL FUND AND WORKERS COMP FUND
AS of November 2022, October 2022, and June 2022

	November 2022	October 2022	Increase (Decrease)	UNAUDITED JUNE 30 2022
ASSETS				
CASH	\$ 36,657,863	\$ 41,544,703	\$ (4,886,840)	\$ 25,056,314
RECEIVABLES			-	
ACCOUNTS RECEIVABLES	1,184,016	3,467,895	(2,283,879)	1,461,282
TAXES RECEIVABLE-CURRENT	23,174,917	23,476,571	(301,654)	42,636
DELINQUENT TAXES	451,375	451,415	(40)	395,714
TAX LIENS	933,058	965,967	(32,909)	1,297,627
NET DUE TO/FROM OTHER FUNDS	(11,539,778)	(11,632,671)	92,893	4,391,622
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TOTAL ASSETS	\$ 50,861,451	\$ 58,273,880	\$ (7,412,429)	\$ 32,645,195
 LIABILITIES & FUND BALANCES				
ACCOUNTS PAYABLE	\$ (129,033)	\$ 24,374	\$ (153,407)	\$ (824,510)
PAYROLL LIABILITIES	3,968,052	(675,930)	4,643,982	2,948,844
ACCRUED PAYROLL	-	-	-	(263,746)
STATE FEES PAYABLE	-	(39,521)	39,521	(183)
ESCROWED AMOUNTS	(41,966)	(41,956)	(10)	(40,426)
DEFERRED REVENUE	(24,408,995)	(24,743,598)	334,603	(1,585,602)
DUE TO OTHER FUNDS	-	-	-	-
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TOTAL LIABILITIES	\$ (20,611,942)	\$ (25,476,631)	\$ 4,864,689	\$ 234,377
FUND BALANCE - UNASSIGNED/ASSIGNED	\$ (27,250,694)	\$ (29,798,433)	\$ 2,547,739	\$ (29,880,756)
FUND BALANCE - RESTRICTED	(2,309,553)	(2,309,553)		(2,309,553)
FUND BALANCE - NON SPENDABLE	(689,263)	(689,263)	-	(689,263)
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TOTAL FUND BALANCE	\$ (30,249,510)	\$ (32,797,249)	\$ 2,547,739	\$ (32,879,572)
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TOTAL LIABILITIES AND FUND BALANCE	\$ (50,861,451)	\$ (58,273,880)	\$ 7,412,429	\$ (32,645,195)

CITY OF AUBURN, MAINE
REVENUES - GENERAL FUND COMPARATIVE
THROUGH November 30, 2022 VS November 30, 2021

REVENUE SOURCE	FY 2023 BUDGET	ACTUAL REVENUES THRU NOV 2022	% OF BUDGET	FY 2022 BUDGET	ACTUAL REVENUES THRU NOV 2021	% OF BUDGET	VARIANCE
TAXES							
PROPERTY TAX REVENUE-	\$ 52,463,320	\$ 26,289,598	50.11%	\$ 50,042,450	\$ 25,214,148	50.39%	\$ 1,075,450
PRIOR YEAR TAX REVENUE	\$ -	\$ 92,633		\$ -	\$ 340,243		\$ (247,610)
HOMESTEAD EXEMPTION REIMBURSEMENT	\$ 1,770,000	\$ 1,322,921	74.74%	\$ 1,650,000	\$ 1,290,048	78.18%	\$ 32,873
EXCISE	\$ 4,435,000	\$ 1,976,620	44.57%	\$ 4,425,000	\$ 1,996,853	45.13%	\$ (20,233)
PENALTIES & INTEREST	\$ 120,000	\$ 19,952	16.63%	\$ 120,000	\$ 39,622	33.02%	\$ (19,670)
TOTAL TAXES	\$ 58,788,320	\$ 29,701,725	50.52%	\$ 56,237,450	\$ 28,880,914	51.36%	\$ 820,811
LICENSES AND PERMITS							
BUSINESS	\$ 190,000	\$ 121,931	64.17%	\$ 166,000	\$ 133,683	80.53%	\$ (11,752)
NON-BUSINESS	\$ 195,250	\$ 137,440	70.39%	\$ 300,200	\$ 168,752	56.21%	\$ (31,312)
TOTAL LICENSES	\$ 385,250	\$ 259,371	67.33%	\$ 466,200	\$ 302,435	64.87%	\$ (43,064)
INTERGOVERNMENTAL ASSISTANCE							
STATE-LOCAL ROAD ASSISTANCE	\$ 400,000	\$ -	0.00%	\$ 390,000	\$ -	0.00%	\$ -
STATE REVENUE SHARING	\$ 4,504,100	\$ 2,791,878	61.99%	\$ 3,150,000	\$ 2,300,797	73.04%	\$ 491,081
WELFARE REIMBURSEMENT	\$ 83,912	\$ 16,955	20.21%	\$ 90,656	\$ 14,756	16.28%	\$ 2,199
OTHER STATE AID	\$ 32,000	\$ -	0.00%	\$ 32,000	\$ 12,579	39.31%	\$ (12,579)
CITY OF LEWISTON	\$ 182,000	\$ -	0.00%	\$ 228,384	\$ -	0.00%	\$ -
TOTAL INTERGOVERNMENTAL ASSISTANCE	\$ 5,202,012	\$ 2,808,833	54.00%	\$ 3,891,040	\$ 2,328,132	59.83%	\$ 480,701
CHARGE FOR SERVICES							
GENERAL GOVERNMENT	\$ 361,400	\$ 49,046	13.57%	\$ 184,400	\$ 85,027	46.11%	\$ (35,981)
PUBLIC SAFETY	\$ 30,800	\$ 38,340	124.48%	\$ 176,600	\$ 54,843	31.05%	\$ (16,503)
EMS TRANSPORT	\$ 1,350,000	\$ 615,382	45.58%	\$ 1,250,000	\$ 628,250	50.26%	\$ (12,868)
TOTAL CHARGE FOR SERVICES	\$ 1,742,200	\$ 702,769	40.34%	\$ 1,611,000	\$ 768,120	47.68%	\$ (65,352)
FINES							
PARKING TICKETS & MISC FINES	\$ 28,000	\$ 10,627	37.95%	\$ 41,500	\$ 18,976	45.73%	\$ (8,349)
MISCELLANEOUS							
INVESTMENT INCOME	\$ 30,000	\$ 21,538	71.79%	\$ 40,000	\$ 8,435	21.09%	\$ 13,103
RENTS	\$ 75,000	\$ 2,614	3.49%	\$ 125,000	\$ 5,031	4.02%	\$ (2,417)
UNCLASSIFIED	\$ 20,000	\$ 55,910	279.55%	\$ 20,000	\$ 20,701	103.51%	\$ 35,209
COMMERCIAL SOLID WASTE FEES	\$ -	\$ 26,038		\$ -	\$ 24,966		\$ 1,072
SALE OF PROPERTY	\$ 100,000	\$ 678	0.68%	\$ 120,000	\$ 1,113	0.93%	\$ (435)
RECREATION PROGRAMS/ARENA							\$ -
MMWAC HOST FEES	\$ 240,000	\$ 96,713	40.30%	\$ 234,000	\$ 96,713	41.33%	\$ (0)
TRANSFER IN: TIF	\$ 1,140,000	\$ -	0.00%	\$ 1,140,000	\$ -	0.00%	\$ -
TRANSFER IN: Other Funds	\$ 619,000	\$ -	0.00%	\$ 473,925	\$ -	0.00%	\$ -
ENERGY EFFICIENCY							\$ -
SPONSORSHIPS - ECON DEVELOPMENT	\$ -	\$ 32,700		\$ -	\$ -		\$ 32,700
CDBG	\$ 588,154	\$ -	0.00%	\$ 252,799	\$ -	0.00%	\$ -
UTILITY REIMBURSEMENT	\$ 20,000	\$ 1,523	7.62%	\$ 20,000	\$ 5,824	29.12%	\$ (4,301)
CITY FUND BALANCE CONTRIBUTION	\$ 1,500,000	\$ -	0.00%	\$ 475,000	\$ -	0.00%	\$ -
TOTAL MISCELLANEOUS	\$ 4,332,154	\$ 237,714	5.49%	\$ 2,900,724	\$ 162,783	5.61%	\$ 74,931
TOTAL GENERAL FUND REVENUES	\$ 70,477,936	\$ 33,721,039	47.85%	\$ 65,147,914	\$ 32,461,360	49.83%	\$ 1,259,679
SCHOOL REVENUES							
EDUCATION SUBSIDY	\$ 34,826,024	\$ 14,410,343	41.38%	\$ 28,900,061	\$ 13,064,442	45.21%	\$ 1,345,901
EDUCATION	\$ 489,465	\$ 48,781	9.97%	\$ 518,821	\$ 259,257	49.97%	\$ (210,476)
SCHOOL FUND BALANCE CONTRIBUTION	\$ 1,251,726	\$ -	0.00%	\$ 879,404	\$ -	0.00%	\$ -
TOTAL SCHOOL	\$ 36,567,215	\$ 14,459,123	39.54%	\$ 30,298,286	\$ 13,323,699	43.98%	\$ 1,135,424
GRAND TOTAL REVENUES	\$ 107,045,151	\$ 48,180,162	45.01%	\$ 95,446,200	\$ 45,785,059	47.97%	\$ 2,395,103

CITY OF AUBURN, MAINE
EXPENDITURES - GENERAL FUND COMPARATIVE
THROUGH November 30, 2022 VS November 30, 2021

DEPARTMENT	FY 2023 BUDGET	EXP THRU NOV 2022	% OF BUDGET	FY 2022 BUDGET	EXP THRU NOV 2021	% OF BUDGET	VARIANCE
ADMINISTRATION							
MAYOR AND COUNCIL	\$ 170,500	\$ 48,176	28.26%	\$ 104,850	\$ 69,561	66.34%	\$ (21,385)
CITY MANAGER	\$ 510,978	\$ 198,353	38.82%	\$ 447,401	\$ 224,679	50.22%	\$ (26,326)
COMMUNICATIONS & ENGAGEMENT	\$ 218,746	\$ 69,720	31.87%	\$ 911,637	\$ 529,067	58.03%	\$ (459,347)
CITY CLERK	\$ 257,506	\$ 117,923	45.79%	\$ 237,474	\$ 95,926	40.39%	\$ 21,997
FINANCE	\$ 1,138,802	\$ 438,879	38.54%	\$ 810,303	\$ 302,265	37.30%	\$ 136,614
HUMAN RESOURCES	\$ 222,099	\$ 84,141	37.88%	\$ 220,250	\$ 82,299	37.37%	\$ 1,842
INFORMATION TECHNOLOGY	\$ 827,000	\$ 390,538	47.22%	\$ -	\$ -	-	\$ 390,538
TOTAL ADMINISTRATION	\$ 3,345,631	\$ 1,347,730	40.28%	\$ 2,731,915	\$ 1,303,797	47.72%	\$ 43,933
COMMUNITY SERVICES							
PLANNING & PERMITTING	\$ 666,629	\$ 294,009	44.10%	\$ 900,583	\$ 317,214	35.22%	\$ (23,205)
ECONOMIC DEVELOPMENT	\$ 286,598	\$ 121,175	42.28%	\$ 108,469	\$ 38,235	35.25%	\$ 82,940
BUSINESS & COMMUNITY DEVELOPMENT	\$ 671,411	\$ 117,951	17.57%	\$ 512,260	\$ 112,211	21.91%	\$ 5,740
HEALTH & SOCIAL SERVICES	\$ 119,875	\$ 45,623	38.06%	\$ 119,875	\$ 32,084	26.76%	\$ 13,539
RECREATION	\$ 762,440	\$ 251,381	32.97%	\$ 584,056	\$ 223,250	38.22%	\$ 28,131
PUBLIC LIBRARY	\$ 1,084,437	\$ 451,850	41.67%	\$ 1,052,163	\$ 438,401	41.67%	\$ 13,449
TOTAL COMMUNITY SERVICES	\$ 3,591,390	\$ 1,281,989	35.70%	\$ 3,277,406	\$ 1,161,395	35.44%	\$ 120,594
FISCAL SERVICES							
DEBT SERVICE	\$ 8,361,254	\$ 7,549,963	90.30%	\$ 7,734,169	\$ 6,955,516	89.93%	\$ 594,447
CAPITAL INVESTMENT AND PURCHASING	\$ 672,473	\$ 253,180	37.65%	\$ 677,872	\$ 250,155	36.90%	\$ 3,025
WORKERS COMPENSATION	\$ 698,000	\$ 698,000	100.00%	\$ 642,400	\$ 642,400	100.00%	\$ 55,600
WAGES & BENEFITS	\$ 7,876,393	\$ 2,723,280	34.58%	\$ 7,334,932	\$ 2,663,921	36.32%	\$ 59,359
EMERGENCY RESERVE (10108062-670000)	\$ 461,230	\$ -	0.00%	\$ 461,230	\$ -	0.00%	\$ -
TOTAL FISCAL SERVICES	\$ 18,069,350	\$ 11,224,423	62.12%	\$ 16,850,603	\$ 10,511,992	62.38%	\$ 712,431
PUBLIC SAFETY							
FIRE & EMS DEPARTMENT	\$ 5,693,284	\$ 2,332,875	40.98%	\$ 5,446,588	\$ 2,341,984	43.00%	\$ (9,109)
POLICE DEPARTMENT	\$ 4,945,034	\$ 1,750,161	35.39%	\$ 4,343,924	\$ 1,713,093	39.44%	\$ 37,068
TOTAL PUBLIC SAFETY	\$ 10,638,318	\$ 4,083,036	38.38%	\$ 9,790,512	\$ 4,055,077	41.42%	\$ 27,959
PUBLIC WORKS							
PUBLIC WORKS DEPARTMENT	\$ 5,600,109	\$ 1,881,743	33.60%	\$ 5,077,370	\$ 1,680,977	33.11%	\$ 200,766
SOLID WASTE DISPOSAL*	\$ 1,320,000	\$ 415,669	31.49%	\$ 1,089,950	\$ 330,181	30.29%	\$ 85,488
WATER AND SEWER	\$ 792,716	\$ 390,602	49.27%	\$ 792,716	\$ 390,602	49.27%	\$ -
TOTAL PUBLIC WORKS	\$ 7,712,825	\$ 2,688,014	34.85%	\$ 6,960,036	\$ 2,401,760	34.51%	\$ 286,254
INTERGOVERNMENTAL PROGRAMS							
AUBURN-LEWISTON AIRPORT	\$ 205,000	\$ 206,299	100.63%	\$ 177,000	\$ 177,680	100.38%	\$ 28,619
E911 COMMUNICATION CENTER	\$ 1,217,713	\$ 608,856	50.00%	\$ 1,161,479	\$ 580,740	50.00%	\$ 28,116
LATC-PUBLIC TRANSIT	\$ 431,811	\$ -	0.00%	\$ 225,000	\$ -	0.00%	\$ -
LA ARTS	\$ 30,000	\$ 15,000	50.00%	\$ 10,000	\$ 10,000	100.00%	\$ 5,000
TAX SHARING	\$ 260,000	\$ -	0.00%	\$ 260,000	\$ -	0.00%	\$ -
TOTAL INTERGOVERNMENTAL	\$ 2,144,524	\$ 830,155	38.71%	\$ 1,833,479	\$ 768,420	41.91%	\$ 61,735
COUNTY TAX							
TIF (10108058-580000)	\$ 2,761,220	\$ 2,761,220	100.00%	\$ 2,611,080	\$ 2,611,080	100.00%	\$ 150,140
OVERLAY	\$ 3,049,803	\$ 2,479,088	81.29%	\$ 3,049,803	\$ 2,867,365	94.02%	\$ (388,277)
	\$ -	\$ -	-	\$ -	\$ -	-	\$ -
TOTAL CITY DEPARTMENTS	\$ 51,313,061	\$ 26,695,655	52.03%	\$ 47,104,834	\$ 25,680,886	54.52%	\$ 1,014,769
EDUCATION DEPARTMENT							
	\$ 55,732,090	\$ 15,329,888	27.51%	\$ 48,341,366	\$ 12,205,535	25.25%	\$ 3,124,353
TOTAL GENERAL FUND EXPENDITURES	\$ 107,045,151	\$ 42,025,543	39.26%	\$ 95,446,200	\$ 37,886,421	39.69%	\$ 4,139,122

**CITY OF AUBURN, MAINE
INVESTMENT SCHEDULE
AS OF November 30, 2022**

INVESTMENT		FUND	BALANCE November 30, 2022	BALANCE October 31, 2022	INTEREST RATE
ANDROSCOGGIN BANK	449	CAPITAL PROJECTS	\$ 11,144,532.85	\$ 7,338,495.11	0.80%
ANDROSCOGGIN BANK	502	SR-TIF	\$ 1,053,223.52	\$ 1,053,403.90	0.80%
ANDROSCOGGIN BANK	836	GENERAL FUND	\$ 11,392,463.31	\$ 17,206,394.12	0.80%
ANDROSCOGGIN BANK	801	WORKERS COMP	\$ 52,694.79	\$ 52,664.21	0.80%
ANDROSCOGGIN BANK	684	EMS CAPITAL RESERVE	\$ 340,707.64	\$ 340,509.84	0.80%
ANDROSCOGGIN BANK	414	INGERSOLL TURF FACILITY	\$ 227,492.44	\$ 227,360.38	0.80%
ANDROSCOGGIN BANK	0888	ELHS FUNDRAISING	\$ 467,163.15	\$ 466,891.99	0.80%
ANDROSCOGGIN BANK		ELHS CONSTRUCTION	\$ 564,686.75	\$ 497,549.87	0.80%
ANDROSCOGGIN BANK	0627	ST LOUIS BELLS FUNDRAISING	\$ 15,416.49	\$ 15,407.58	0.80%
NOMURA 1		ELHS Bond Proceeds	\$ -	\$ 5,840,941.97	0.15%
NOMURA 2		ELHS Bond Proceeds	\$ 51,859,388.00	\$ 55,430,000.00	2.08%
Northern Capital Securities	CD	GENERAL FUND	\$ 250,000.00	\$ 250,000.00	4.25%
Northern Capital Securities	CD	GENERAL FUND	\$ 250,000.00	\$ 250,000.00	3.95%
Northern Capital Securities	CD	GENERAL FUND	\$ 250,000.00	\$ 250,000.00	3.95%
Northern Capital Securities	CD	GENERAL FUND	\$ 250,000.00	\$ 250,000.00	4.50%
Northern Capital Securities	CD	GENERAL FUND	\$ 250,000.00	\$ -	4.40%
Northern Capital Securities	CD	GENERAL FUND	\$ 250,000.00	\$ -	4.60%
Northern Capital Securities	CD	GENERAL FUND	\$ 250,000.00	\$ -	4.85%
Northern Capital Securities	CD	GENERAL FUND	\$ 250,000.00	\$ -	4.70%
GRAND TOTAL			\$ 79,117,768.94	\$ 89,469,618.97	2.35%

EMS BILLING
SUMMARY OF ACTIVITY
July 1, 2022 - June 30, 2023
Report as of November 30, 2022

	Beginning	November 2022					Ending
	Balance 11/1/2022	New Charges	Payments	Refunds	Adjustments	Write-Offs	Balance 11/30/2022
Bluecross	\$ 14,594.73	\$ 10,192.40	\$ (5,333.61)	\$ 324.40	\$ (10,373.75)		\$ 9,404.17
Intercept	\$ 300.00	\$ 200.00	\$ (300.00)				\$ 200.00
Medicare	\$ 128,143.62	\$ 154,190.50	\$ (55,140.89)		\$ (110,706.74)		\$ 116,486.49
Medicaid	\$ 63,468.03	\$ 68,679.75	\$ (36,812.49)		\$ (22,917.64)		\$ 72,417.65
Other/Commercial	\$ 77,599.03	\$ 18,577.60	\$ (23,103.13)	\$ 81.10	\$ 5,055.93		\$ 78,210.53
Patient	\$ 148,497.08	\$ 18,078.20	\$ (12,268.68)	\$ -	\$ (494.73)	\$ 364.53	\$ 154,176.40
Worker's Comp	\$ -	\$ 1,805.20	\$ (1,311.92)		\$ (493.28)		\$ -
TOTAL	\$ 432,602.49	\$ 271,723.65	\$ (134,270.72)	\$ 405.50	\$ (139,930.21)	\$ 364.53	\$ 430,895.24

EMS BILLING
BREAKDOWN -TOTAL CHARGES
July 1, 2022 - June 30, 2023
Report as of November 30, 2022

	July 2022	August 2022	Sept 2022	Oct 2022	Nov 2022	Totals	% of Total
Bluecross	\$ 2,477.35	\$ 13,307.40	\$ 13,596.80	\$ 10,192.40	\$ 10,192.40	\$ 49,766.35	3.41%
Intercept	\$ 100.00	\$ -	\$ 100.00	\$ 200.00	\$ 200.00	\$ 600.00	0.04%
Medicare	\$ 155,398.20	\$ 205,712.40	\$ 155,567.20	\$ 154,190.50	\$ 154,190.50	\$ 825,058.80	56.56%
Medicaid	\$ 61,000.80	\$ 82,386.60	\$ 63,625.60	\$ 68,679.75	\$ 68,679.75	\$ 344,372.50	23.61%
Other/Commercial	\$ 38,520.45	\$ 50,549.60	\$ 28,756.00	\$ 18,577.60	\$ 18,577.60	\$ 154,981.25	10.62%
Patient	\$ 8,120.20	\$ 12,558.80	\$ 18,008.60	\$ 18,078.20	\$ 18,078.20	\$ 74,844.00	5.13%
Worker's Comp	\$ 1,803.40	\$ 3,664.60	\$ -	\$ 1,805.20	\$ 1,805.20	\$ 9,078.40	0.62%
TOTAL	\$ 267,420.40	\$ 368,179.40	\$ 279,654.20	\$ 271,723.65	\$ 271,723.65	\$ 1,458,701.30	100.00%

EMS BILLING
BREAKDOWN -TOTAL COUNT
July 1, 2022 - June 30, 2023
Report as of November 30, 2022

	July 2022	August 2022	Sept 2022	Oct 2022	Nov 2022	Totals	% of Total
Bluecross	3	13	14	14	11	55	3.41%
Intercept	1	0	1	2	2	6	0.37%
Medicare	170	231	170	180	170	921	57.13%
Medicaid	65	88	69	55	77	354	21.96%
Other/Commercial	43	54	30	23	21	171	10.61%
Patient	10	13	19	34	20	96	5.96%
Worker's Comp	2	4		1	2	9	0.56%
TOTAL	294	403	303	309	303	1612	100.00%

**EMS BILLING
AGING REPORT
July 1, 2022 to June 30, 2023
Report as of November 30, 2022**

	Current		31-60		61-90		91-120		121+ days		Totals	
Bluecross	\$ 5,412.40	58%	\$ -	0%	\$ 1,624.44	17%	\$ -	0%	\$ 2,367.33	25%	\$ 9,404.17	2.18%
Intercept	\$ 100.00	50%	\$ -	0%	\$ -	0%	\$ -	0%	\$ 100.00	50%	\$ 200.00	0.05%
Medicare	\$ 77,057.20	66%	\$ 23,679.80	20%	\$ 8,704.00	7%	\$ 174.80	0%	\$ 6,870.69	6%	\$ 116,486.49	27.03%
Medicaid	\$ 32,571.83	45%	\$ 9,078.05	13%	\$ 13,259.40	18%	\$ 8,441.90	12%	\$ 9,066.47	13%	\$ 72,417.65	16.81%
Other/Commercial	\$ 19,886.58	25%	\$ 13,362.84	17%	\$ 10,545.40	13%	\$ 11,915.60	15%	\$ 22,500.11	29%	\$ 78,210.53	18.15%
Patient	\$ 41,944.91	27%	\$ 36,075.83	23%	\$ 25,097.07	16%	\$ 20,458.88	13%	\$ 30,599.71	20%	\$ 154,176.40	35.78%
Worker's Comp											\$ -	0.00%
TOTAL	\$ 176,972.92		\$ 82,196.52		\$ 59,230.31		\$ 40,991.18		\$ 71,504.31		\$ 430,895.24	
	41%		19%		14%		10%		17%		100%	100.00%