| OFFICE USE ONLY | | |
|-----------------|--|--|
| Date Received: | | |

AUBURN SMALL BUSINESS LOAN PROGRAM APPLICATION CHECKLIST

Fill out and sign the loan application completely and return with all required documentation to:

Community Development Department

2nd Floor, Auburn Hall, 60 Court Street, Auburn, Maine 04210 Telephone 333-6601 ext. 1334

| SUDIV. | HSSION REQUIREMENTS |
|--------|---|
| | Application |
| | Business Plan |
| | 12-Month Operating Budget |
| | Personal Tax Returns (2 years) Complete Form 4506-T Attached |
| | Eligibility Release Form (Attached) |
| | Signed Personal Financial Statement—one for each owner (Small Business Administration Form 3245 is optional) |
| | Employment projections form |
| EXIST | ΓING BUSINESS |
| | Business Tax Returns (2 years) Complete Form 4506-T Attached |
| | Signed business financial statements (Current income statement, balance sheet, and projected cash flow statement) |

GENERAL INFORMATION

SMALL BUSINESS LOAN PROGRAM INFORMATION

- New business or existing business with 5 of fewer employees
- Maximum loan amount \$15,000
- Match requirement is 1/3 of City loan
- Interest rate prime plus ½%
- 100% commitment of total project cost
- Loans approved by Community Development Loan Committee
- Eligible use of funds
 - o Inventory or equipment
 - Working capital
 - Construction

BUSINESS PLAN

Your business plan helps to assure investors/lenders that you have thought through your plans very carefully, that you know what you are doing, and can respond effectively to problems and opportunities. Information to include in your business plan:

- a) **description of the business** (type of business, the status of the business, the form of ownership, the profit potential, employment opportunities and other market/community benefits, and location and hours of operation);
- **b) the market** (products/service, customers, market size and trends, competition, estimated market share, production and distribution, image/packaging, advertising, and pricing);
- c) marketing plan (how the sales projections will be realized);
- **d)** schedule (timing of key events);
- e) critical risks and problems (discuss anticipated problems and how you will address them):
- **f) employment** (list number and types of jobs to be created and salary ranges of each position);
- **g) operations/organizational management** (management responsibilities, professional services, background and experience);
- h) financial plan (management (costs, revenues/chart of accounts, assets, liabilities, cash flow projections, balance sheet, equipment list, and sources and uses, business pro-forma, equipment list, and sources and uses of funds); and
- i) supporting documents (personal resume, personal financial statement, job descriptions, letters of reference, copies of leases, contracts, etc.), as applicable.

SMALL BUSINESS LOAN PROGRAM City of Auburn, Community Development 60 Court Street, Auburn, ME 04210 Telephone 333-6601

The Small Business Loan Program is funded through a grant from the U. S. Department of Housing and Urban Development. The grant requires that we report certain information about the persons/businesses we assist.

| 1. | APPLICANT IN | FORMATION | Б 1 | |
|-------|---|---|--|------------------------|
| App | licant | | Email Address | |
| Mail | ing Address | | | |
| Phor | ne: Home | Work | Cell | |
| Num | lber of people who li | ve in the applicant(s) hous | ehold | |
| | se provide additiona Name | l information about other h Relationship |) | Age |
| | | | | |
| prov | ide the race and ethr White Black/African And Asian American Indian | nicity of the head of househ | American Indian/A Black/African Am Asian & White | Alaskan Native & Black |
| 2. | BUSINESS ORC | GANIZATION | | |
| | A. EXISTING I | BUSINESS | | |
| Busi | ness Name | | _ Business Address | |
| Busi | ness Telephone # | | Web Address | |
| Fax . | | Email | Date E | stablished |
| Туре | e of Business: Sole | Proprietor, Corporation, Pa | artnership, S-Corporation, LI | |

| Federal Tax ID # | Dun & | Bradstreet # |
|---------------------------------------|----------------------|----------------------------------|
| Name of Principals of Business | | |
| | | Contact Person |
| Legal Representative | Tel. # | Contact Person |
| B. BUSINESS START-UP | | |
| Proposed Business Name | | |
| Business Description/Service | | |
| Where will your business be located | ? | |
| Will you need to hire anyone to help | you run the busines | s? Yes No |
| Total Amount of your Project \$ | Aı | mount of Loan Request: \$ |
| What will it cost you to buy everythi | ng you need to start | your business? |
| Description Beginning Inventory | Amount | Description |
| Beginning Inventory | \$ | Amount required to open business |
| D '11' I | IΦ | |

| Description | Amount | Description |
|--------------------------|--------|----------------------------------|
| Beginning Inventory | \$ | Amount required to open business |
| Building Improvements | \$ | Contractor's estimates |
| Cash (working capital) | \$ | Cash in the bank on opening day |
| Computer | \$ | Hardware, peripherals, software |
| Decorating | \$ | Contractor's estimates |
| Deposits | \$ | Utilities |
| Fixtures & Equipment | \$ | Estimated/researched costs |
| Equipment Installation | \$ | Estimated/researched costs |
| Insurance | \$ | Agency quotes |
| Lease Payments | \$ | Equipment rental payments |
| Licenses and Permits | \$ | Local, state and federal |
| Professional Fees | \$ | Accounts, lawyer fees |
| Rent | \$ | Down payment, security deposit |
| Services | \$ | Contractor estimates |
| Signage | \$ | Inside/outside |
| Supplies | \$ | Office, operating, cleaning |
| Other Construction Costs | \$ | Unique to your business |
| Payoff Existing Debt | \$ | Unique to your business |
| Other | \$ | Unique to your business |
| Miscellaneous | \$ | Add 10% to total above costs |
| Total | | |

| How will the City's funds w | will be used? | |
|---|---|--|
| Total Project Cost: \$ | | |
| SOURCES | | |
| Project Resources | Source Name | Amount |
| Other Public | | |
| Other Source | | |
| Private | | |
| Equity | | |
| Total | | |
| CONTACT INFO | RMATION OF OTHER SOURCE | CS |
| Name of Lender | Telephone # | Contact Person |
| | | |
| | | |
| | | |
| 4. COLLATERAL | l | l |
| List any collateral for this p | project. | |
| Description | | Value |
| Description | | , muc |
| | | |
| 5. EMPLOYMENT 1 | REQUIREMENTS | |
| applicant will be required to business is owned by a sing | o create one new full-time job that we gle person whose household income is | to moderate income individuals (LMI). The vill be taken by an LMI individual unless the is less than 80% of area median income at the ne Employment Projections Form, Appendix A |
| A. Number of En | nployees | |
| Current | full time | part-time |
| Projected | full time | part-time |
| B. Annual Payroll | | |
| Current Payroll | \$ | |
| Annual Payroll at P | roject completion \$ | |

PROJECT

3.

6. CONSUMER CREDIT AUTHORIZATION

| Applicant: | Applicant's Social Security # |
|---|---|
| Co-Applicant: | Co-Applicant's Social Security # |
| Address: | |
| Have you been denied credit in the past year | ? What were the reasons for denial? |
| | plete a personal credit investigation. This form is to be completed partnership), co-applicant, and a separate form for each n the company. |
| outstanding debt, or such other credit information | dit reporting agencies and creditors with regard to the status of any past or n that such agencies normally hold available for credit worthiness for the purpose of making or monitoring the loan. |
| acknowledged by the City as an interested pa | those individuals, entities, or committee members designated or arty to the client's application process excluding information S.A. Title 1 §401, Public Records and Proceedings. Otherwise, the onfidence. |
| I/we hereby certify the information contained knowledge and belief. | d in this application is accurate and complete to the best of my/our |
| Date | Applicant's Signature |
| Date | Co-Applicant's Signature |

APPENDIX A

EMPLOYMENT PROJECTIONS FORM

INSTRUCTIONS: The City of Auburn's Small Business Loan Program is designed assist businesses with financing in order to create jobs for low and moderate income individuals. The following information is needed to evaluate eligibility in meeting a National Objective according to criteria determined by the Department of Housing and Urban Development. A listing of current employment must be submitted with your request. Please fill in the spaces below.

I. CURRENT EMPLOYMENT: (At Date of Application)

| T 1 7541. | FullTime(FT) | # of | |
|-----------------|--|-----------|--|
| Job Title | PartTime(PT) | Positions | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | per of Owners Employed per of Employees | | |
| ANNUAL PAYROLL | | | |
| Current Payroll | \$ | | |
| Company Name: | | | |
| | | | |
| Signature | Title | Date | |

II. EMPLOYMENT PROJECTIONS: Jobs to be Created

| | | | Skill Level | Skill Level | Skill Level |
|--|---------------------------------|---------------------------|-------------|------------------|-------------|
| Job Title | # of Positions to be Created | FullTime(FT) PartTime(PT) | Unskilled | Semi- Skilled | Skilled |
| | | | | | |
| | | | | | |
| | | | | | |
| Number of Full Time Employees to be hired Number of Part Time Employees to be hired Total Number of Employees to be hired | | | | | |
| ANNUAL PAYROLL | | | | | |
| Annual Payroll at Project comp | oletion \$ | | | | |
| Company Name: | | | | | |
| Applicant's Signature | <u></u> Titl | e | | Date | |

Form 4506-T (Rev. September 2013) Department of the Treasury Internal Revenue Service

Request for Transcript of Tax Return

▶ Request may be rejected if the form is incomplete or illegible.

OMB No. 1545-1872

Tip. Use Form 4506-T to order a transcript or other return information free of charge. See the product list below. You can quickly request transcripts by using our automated self-help service tools. Please visit us at IRS.gov and click on "Order a Return or Account Transcript" or call 1-800-908-9946. If you need a copy of your return, use Form 4506, Request for Copy of Tax Return. There is a fee to get a copy of your return.

| 1 a | Name shown on tax return. If a joint return, enter the name shown first. | 1b First social security number on tax return, individual taxpayer identification number, or employer identification number (see instructions) | | |
|-------------------|---|---|--|--|
| 2 a | If a joint return, enter spouse's name shown on tax return. | 2b Second social security number or individual taxpayer identification number if joint tax return | | |
| 3 | Current name, address (including apt., room, or suite no.), city, state, | and ZIP code (see instructions) | | |
| 4 | Previous address shown on the last return filed if different from line 3 | (see instructions) | | |
| | If the transcript or tax information is to be mailed to a third party (suc and telephone number. | h as a mortgage company), enter the third party's name, address, | | |
| | Community Development Office, City of Auburn, 60 Court Street | , Auburn, ME 04210 | | |
| you ha line 5, | ave filled in these lines. Completing these steps helps to protect your | u have filled in lines 6 through 9 before signing. Sign and date the form once privacy. Once the IRS discloses your tax transcript to the third party listed on ation. If you would like to limit the third party's authority to disclose your ent with the third party. | | |
| 6 | Transcript requested. Enter the tax form number here (1040, 106 number per request. ► 1040 | 5, 1120, etc.) and check the appropriate box below. Enter only one tax form | | |
| а | changes made to the account after the return is processed. Tran | x return as filed with the IRS. A tax return transcript does not reflect scripts are only available for the following returns: Form 1040 series, and Form 1120S. Return transcripts are available for the current year equests will be processed within 10 business days | | |
| b | b Account Transcript, which contains information on the financial status of the account, such as payments made on the account, penalty assessments, and adjustments made by you or the IRS after the return was filed. Return information is limited to items such as tax liability and estimated tax payments. Account transcripts are available for most returns. Most requests will be processed within 10 business days [| | | |
| С | Record of Account, which provides the most detailed informat Transcript. Available for current year and 3 prior tax years. Most re | ion as it is a combination of the Return Transcript and the Account quests will be processed within 10 business days | | |
| 7 | Verification of Nonfilling, which is proof from the IRS that you did not file a return for the year. Current year requests are only available after June 15th. There are no availability restrictions on prior year requests. Most requests will be processed within 10 business days. | | | |
| 8 | these information returns. State or local information is not included transcript information for up to 10 years. Information for the current yexample, W-2 information for 2011, filed in 2012, will likely not be available. | ries transcript. The IRS can provide a transcript that includes data from d with the Form W-2 information. The IRS may be able to provide this ear is generally not available until the year after it is filled with the IRS. For aliable from the IRS until 2013. If you need W-2 information for retirement 300-772-1213. Most requests will be processed within 10 business days . | | |
| | on. If you need a copy of Form W-2 or Form 1099, you should first co our return, you must use Form 4506 and request a copy of your return | | | |
| 9 | | period, using the mm/dd/yyyy format. If you are requesting more than four quests relating to quarterly tax returns, such as Form 941, you must enter | | |
| | Check this box if you have notified the IRS or the IRS has notified involved identity theft on your federal tax return | d you that one of the years for which you are requesting a transcript | | |
| Cautio | on. Do not sign this form unless all applicable lines have been completed. | | | |
| inform matte | nation requested. If the request applies to a joint return, at least on | name is shown on line 1a or 2a, or a person authorized to obtain the tax e spouse must sign. If signed by a corporate officer, partner, guardian, tax an the taxpayer, I certify that I have the authority to execute Form 4506-T on a form must be received within 120 days of the signature date. | | |
| | | Phone number of taxpayer on line 1a or 2a | | |
| Sign | Signature (see instructions) | Date | | |
| Here | | | | |
| | Spouse's signature | Date | | |
| For P | rivacy Act and Paperwork Reduction Act Notice, see page 2. | Cat. No. 37667N Form 4506-T (Rev. 9-2013) | | |

Form 4506-T (Rev. 9-2013) Page **2**

Section references are to the Internal Revenue Code unless otherwise noted.

Future Developments

For the latest information about Form 4506-T and its instructions, go to www.irs.gov/form4506t. Information about any recent developments affecting Form 4506-T (such as legislation enacted after we released it) will be posted on that page.

General Instructions

CAUTION. Do not sign this form unless all applicable lines have been completed.

Purpose of form. Use Form 4506-T to request tax return information. You can also designate (on line 5) a third party to receive the information. Taxpayers using a tax year beginning in one calendar year and ending in the following year (fiscal tax year) must file Form 4506-T to request a return transcript.

Note. If you are unsure of which type of transcript you need, request the Record of Account, as it provides the most detailed information.

Tip. Use Form 4506, Request for Copy of Tax Return, to request copies of tax returns.

Automated transcript request. You can quickly request transcripts by using our automated self-help service tools. Please visit us at IRS.gov

request transcripts by using our automated self-help service tools. Please visit us at IRS.gov and click on "Order a Return or Account Transcript" or call 1-800-908-9946.

Where to file. Mail or fax Form 4506-T to the address below for the state you lived in, or the state your business was in, when that return was filed. There are two address charts: one for individual transcripts (Form 1040 series and Form W-2) and one for all other transcripts.

If you are requesting more than one transcript or other product and the chart below shows two different addresses, send your request to the address based on the address of your most recent return.

Chart for individual transcripts (Form 1040 series and Form W-2 and Form 1099)

If you filed an individual return and lived in:

Mail or fax to:

Alabama, Kentucky, Louisiana, Mississippi, Tennessee, Texas, a foreign country, American Samoa, Puerto Rico, Guam, the Commonwealth of the Northern Mariana Islands, the U.S. Virgin Islands, or A.P.O. or F.P.O. address

Internal Revenue Service RAIVS Team Stop 6716 AUSC Austin, TX 73301

512-460-2272

Alaska, Arizona, Arkansas, California, Colorado, Hawaii, Idaho, Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Montana, Nebraska, Nevada, New Mexico, North Dakota, Oklahoma, Oregon, South Dakota, Utah, Washington, Wisconsin, Wyoming

Internal Revenue Service RAIVS Team Stop 37106 Fresno, CA 93888

559-456-5876

Connecticut, Delaware, District of Columbia, Florida, Georgia, Maine, Maryland, Massachusetts, Missouri, New Hampshire, New Jersey, New York, North Carolina, Ohio, Pennsylvania, Rhode Island, South Carolina, Vermont. Vircinia. West

Virginia

Internal Revenue Service RAIVS Team Stop 6705 P-6 Kansas City, MO 64999

816-292-6102

Chart for all other transcripts

If you lived in or your business was in:

Mail or fax to:

Alabama, Alaska,
Arizona, Arkansas,
California, Colorado,
Florida, Hawaii, Idaho,
Iowa, Kansas,
Louisiana, Minnesota,
Mississippi,
Missouri, Montana,
Nebraska, Nevada,
New Mexico,
North Dakota,
Oklahoma, Oregon,
South Dakota, Texas,
Utah, Washington,
Wyoming, a foreign
country, or A.P.O. or
F.P.O. address

Internal Revenue Service RAIVS Team P.O. Box 9941 Mail Stop 6734 Ogden, UT 84409

801-620-6922

Connecticut,
Delaware, District of
Columbia, Georgia,
Illinois, Indiana,
Kentucky, Maine,
Maryland,
Massachusetts,
Michigan, New
Hampshire, New
Jersey, New York,
North Carolina,
Ohio, Pennsylvania,
Rhode Island, South
Carolina, Tennessee,
Vermont, Virginia,
West Virginia,
Wisconsin

Internal Revenue Service RAIVS Team P.O. Box 145500 Stop 2800 F Cincinnati, OH 45250

859-669-3592

Line 1b. Enter your employer identification number (EIN) if your request relates to a business return. Otherwise, enter the first social security number (SSN) or your individual taxpayer identification number (ITIN) shown on the return. For example, if you are requesting Form 1040 that includes Schedule C (Form 1040), enter your SSN.

Line 3. Enter your current address. If you use a P. O. box, include it on this line.

Line 4. Enter the address shown on the last return filed if different from the address entered on line 3.

Note. If the address on lines 3 and 4 are different and you have not changed your address with the IRS, file Form 8822, Change of Address. For a business address, file Form 8822-B, Change of Address or Responsible Party—Business.

Line 6. Enter only one tax form number per request.

Signature and date. Form 4506-T must be signed and dated by the taxpayer listed on line 1a or 2a. If you completed line 5 requesting the information be sent to a third party, the IRS must receive Form 4506-T within 120 days of the date signed by the taxpayer or it will be rejected. Ensure that all applicable lines are completed before signing.

Individuals. Transcripts of jointly filed tax returns may be furnished to either spouse. Only one signature is required. Sign Form 4506-T exactly as your name appeared on the original return. If you changed your name, also sign your current name.

Corporations. Generally, Form 4506-T can be signed by: (1) an officer having legal authority to bind the corporation, (2) any person designated by the board of directors or other governing body, or (3) any officer or employee on written request by any principal officer and attested to by the secretary or other officer.

Partnerships. Generally, Form 4506-T can be signed by any person who was a member of the partnership during any part of the tax period requested on line 9.

All others. See section 6103(e) if the taxpayer has died, is insolvent, is a dissolved corporation, or if a trustee, guardian, executor, receiver, or administrator is acting for the taxpayer.

Documentation. For entities other than individuals, you must attach the authorization document. For example, this could be the letter from the principal officer authorizing an employee of the corporation or the letters testamentary authorizing an individual to act for an estate.

Signature by a representative. A representative can sign Form 4506-T for a taxpayer only if the taxpayer has specifically delegated this authority to the representative on Form 2848, line 5. The representative must attach Form 2848 showing the delegation to Form 4506-T.

Privacy Act and Paperwork Reduction Act Notice. We ask for the information on this form to establish your right to gain access to the requested tax information under the Internal Revenue Code. We need this information to properly identify the tax information and respond to your request. You are not required to request any transcript; if you do request a transcript, sections 6103 and 6109 and their regulations require you to provide this information, including your SSN or EIN. If you do not provide this information, we may not be able to process your request. Providing false or fraudulent information may subject you to penalties.

Routine uses of this information include giving it to the Department of Justice for civil and criminal litigation, and cities, states, the District of Columbia, and U.S. commonwealths and possessions for use in administering their tax laws. We may also disclose this information to other countries under a tax treaty, to federal and state agencies to enforce federal nontax criminal laws, or to federal law enforcement and intelligence agencies to combat terrorism.

You are not required to provide the information requested on a form that is subject to the Paperwork Reduction Act unless the form displays a valid OMB control number. Books or records relating to a form or its instructions must be retained as long as their contents may become material in the administration of any Internal Revenue law. Generally, tax returns and return information are confidential, as required by section 6103

The time needed to complete and file Form 4506-T will vary depending on individual circumstances. The estimated average time is: Learning about the law or the form, 10 min.; Preparing the form, 12 min.; and Copying, assembling, and sending the form to the IRS, 20 min.

If you have comments concerning the accuracy of these time estimates or suggestions for making Form 4506-T simpler, we would be happy to hear from you. You can write to:

Internal Revenue Service Tax Forms and Publications Division 1111 Constitution Ave. NW, IR-6526 Washington, DC 20224

Do not send the form to this address. Instead, see Where to file on this page.

HOME/CDBG Program Eligibility Release Form

City of Auburn, Community Development Office 60 Court Street, Auburn, ME 04210 207-333-6601, ext. 1336 Date:

Purpose: Your signature on this HOME/CDBG Program Eligibility Release Form, and the signatures of each member of your household who is 18 years of age or older, authorizes the above-named organization to obtain information from a third party relative to your eligibility and continued participation in the:

HOME TBRA Program
HOME Homebuyer Program
HOME Homeowner Rehabilitation Program
CDBG Rehabilitation Program

Privacy Act Notice Statement: The Department of Housing and Urban Development (HUD) is requiring the collection of the information derived from this form to determine an applicant's eligibility in a HOME/CDBG Program and the amount of assistance necessary using HOME CDBG funds. This information will be used to establish level of benefit on the Programs; to protect the Government's financial interest; and to verify the accuracy of the information furnished. It may be released to appropriate Federal, State, and local agencies when relevant, to civil, criminal, or regulatory investigators, and to prosecutors. Failure to provide any information may result in a delay or rejection of your eligibility approval. The Department is authorized to ask for this information by the National Affordable Housing Act of 1990.

Instructions: Each adult member of the household must sign a HOME/CDBG Program Eligibility Release For prior to the receipt of benefit and on an annual basis to establish continued eligibility. Additional signatures must be obtained from new adult members whenever they join the household or whenever members of the household become 18 years of age.

NOTE: THIS GENERAL CONSENT MAY NOT BE USED TO REQUEST A COPY OF A TAX RETURN. IF A COPY OF A TAX RETURN IS NEEDED, IRS FORM 4506, "REQUEST FOR COPY OF TAX FORM" MUST BE PREPARED AND SIGNED SEPARATELY.

Information Covered: Inquiries may be made about items initialed by applicant/tenant.

| | Verification Required | Initials |
|---|--------------------------|----------|
| Income (all sources) | | |
| Assets (all sources) | | |
| Child Care Expense | | |
| Handicap Assistance Expense (if applicable) | | |
| Medical Expense (if applicable) | | |
| Other (list) | | |
| Dependent DeductionFull-Time StudentHandicap/Disabled Family MemberMinor Children | | |

Authorization: I authorize the above-named HOME/CDBG Participating Jurisdiction and HUD to obtain information about me and my household that is pertinent to eligibility for participation in the HOME/CDBG Program.

I acknowledge that:

- A photocopy of this form is as valid as the original.
- (2) I have the right to review the file and the information received using this form (with a person of my choosing to accompany me).
- (3) I have the right to copy information from this file and to request correction of information I believe inaccurate.
- (4) All adult household members will sign this form and cooperate with the owner in this process.

| Head of Household—Signature, Printed Name, and Date: Family Member HEAD | Other Adult Member of the Household—Signature, Printed Name, and Date: Family Member #2 |
|---|---|
| х | х |
| Other Adult Member of the Household—Signature, Printed Name, and Date: Family Member #3 | Other Adult Member of the Household—Signature, Printed Name, and Date: Family Member #4 |
| x | х |