AUBURN-LEWISTON AIRPORT BOARD OF DIRECTORS MEETING Thursday, 1 October 2015

Workshop

- 1. Call the Meeting to Order (Chair) 5:00 pm.
- 2. Discussion on Small Community Air Service Development Grant Use John Holden
- 3. Close Workshop

Meeting

- 1. Call the Meeting to Order (Chair) 5:30 pm.
- 2. Approval of Minutes for August 2015 (Motion/Approval)
- 3. Financial Report for August 2015 (Motion/Approval)
- 4. Airport Manager's Report
 - a. Capital Project Completion Plan status report on previously approved projects
 - b. Marketing Group Discussion
 - i. Wings of Freedom Synopsis
 - ii. "Living in Age of Airplanes" from National Geographic
 - c. Small Community Air Service Development Grant update progress on developing an Air Taxi Service

5. Old Business

- a. Terminal Apron Construction and Reconstruction Project Update progress in obtaining permits and other necessities HTA
- b. Terminal Landside Parking Lot Construction Planning evaluation of scope of work and fees for development of concepts by HTA (Motion/Approval)
- 6. New Business No New Business
- 7. Public Comments
- 8. Adjournment Next Regular Meeting will be 5 November 2015

AUBURN-LEWISTON AIRPORT

Airport Board of Directors Meeting

August 6, 2015

The Auburn-Lewiston Airport Board of Directors meeting was held at 5 p.m. at the Auburn Lewiston Airport, 80 Airport Drive, Auburn, Maine 04210.

Board Members Present: Hunter, Cayer, Robinson, Thompson, Hayes, Sheats, and Kroll. Also Present: Rick Lanman, Airport Manager; Ed Lane and Jean Mongillo (HTA Rep). Board Members Absent: Holden and Chairman Plourde.

Vice Chair Hayes called the meeting to order at 5:03 p.m.

APPROVAL OF MINUTES

ON MOTION BY MR. KROLL SECOND BY MR. ROBINSON VOTE (1) TO APPROVE THE MINUTES OF JUNE 4, 2015.

VOTE: 6:0

The financials were taken out of order until Ms. Hunter arrives.

AIRPORT MANAGER REPORT

A fly over by a Lufthansa 747 aircraft caused a few heads to look towards the sky. The video was posted on the airport's Facebook page and received 34,000 hits from around the country. This truly is a great marketing tool and all captured events will be posted on line. In September, the Flying Physicians Convention and Kora Shriners will be in town and some tours have been arranged with Lufthansa to view the Constellation project. A C-130 from New York has a training exercise and used Auburn-Lewiston in the past and is a possibility for it to come back in October pending their schedule.

TERMINAL APRON PROJECT

The FAA has given their approval on the environmental categorical exclusion and no hearing is needed. The airport is able to move forward. The environmental application is going in to the State of Maine once the storm water impacts are researched by HTA.

SCASD GRANT

Nothing to report at this time. Looking to raise the \$100,000 for the local share of funding for the grant. Mr. Holden is working on this project and options are being researched.

OLD BUSINESS

CAPITAL PROJECT COMPLETION PLAN

Manager Lanman reviewed the project chart with the board. The board requested more options for signage before moving forward. DOT directional signs needs to be replaced and updated around the twin cities. Mr. Kroll suggested public services department could make some up for the airport. Also

signage at the corners of Flight Line, Kitty Hawk and Hotel need to be updated directing the public to the airport. Google and other apps direct passengers to the Hotel Road entrance for the terminal or café location and not Lewiston Junction Road. The Airport Marketing Committee will follow up with the signage and John Holden stated he is interested in joining the committee.

Ms. Hunter arrived.

FINANCIAL REPORT

The financials were reviewed with the board. As of June 30, 2015 the airport unaudited number of \$13,866 not including payroll accruals, receivables, and fuel adjustment won't be included until the auditors return to finish the audit. As of the June 30 meeting, the fuel adjustment of \$36,000 to \$38,000 inventory utilization is estimated. Receivables of estimated at \$30,000 with possible \$14,000 for FEMA reimbursement from January Blizzard is included in this amount. FEMA tracks the overtime hours and the airport had planned ahead to try to reduce overtime hours and scheduled employees around the coming storm, whereas less overtime, but with FEMA's reimbursement, they track the overtime hours. Manager Lanman suggested the employee handbook be modified for state declared emergencies.

Ms. Hunter suggested marking up on fuel sales, when expected revenues are falling short, or expenditures are exceeding expectations. Manager Lanman explained the airport sets the fuel prices to be competitive with local airports, but never lower than cost. He stated that there is not much room for profit at times, especially on Aviation Gasoline. The board asked if there was a bidding process for aviation fuel. Manager Lanman explained that a wholesaler performed tax payment and other functions and it was not pragmatic to switch wholesalers constantly.

MUNIS Reports for the new fiscal year was presented to the board. Ms. Hunter stated she would like to see a comparative from last year to this year added to the report. City of Auburn is working with Oxford Networks to install the equipment and a portal for MUNIS.

The airport has established three sub-funds: Operational Fund, Capital Fund, and Land Fund.

The MUNIS account numbers have been shorten as requested, which should cause fewer reporting errors.

ON MOTION BY MR. CAYER SECOND BY MR. KROLL VOTE (2) TO ACCEPT THE FINANCIAL AS PRESENTED.

VOTE: 7:0

AIRPORT CREDIT CARD

Manager Lanman has requested an increase to the airport card. Currently the airport has a Bangor Credit Card set up a number of years ago with a \$2,000 limit. The airport uses the card for online purchases, which cannot be purchased locally. Acquiring the FBO, two years ago, has raised some problems purchasing aircraft parts for maintenance, which can be very costly and only shipped to the airport on a prepaid basis requested by numerous vendors. Most of the parts needed are one time purchased parts, which the airport does not keep on inventory. The airport was not included on the city P-Card, another form of credit card the cities both have, which has restrictions, tax exempt set up, thresholds and flexibility to use the card with each employee and/or department. The P-Card also keeps track of vendors and spending history. Manager Lanman will speak with Auburn's Finance Director to see if the airport can have its own or be on the program and set up a policy for the airport employees.

ON MOTION BY MS. HUNTER SECOND BY MR. ROBINSON VOTE (3) TO INCREASE THE CURRENT CREDIT CARD LIMIT TO \$5,000 TEMPORARY UNTIL THE AIRPORT IS ON THE P-CARD POLICY EITHER ON ITS OWN OR WITH THE CITY PROGRAM AND TO PRESENT A DRAFT AIRPORT CREDIT CARD POLICY TO THE BOARD FOR APPROVAL.

VOTE: 7:0

OLD BUSINESS

CAPITAL PROJECTS

Manager Lanman requested an additional \$22,376.33 from the Land Fund to complete the some of the capital projects previously approved by the Board. Completing these capital projects will cost \$43,765.00. Manager Lanman stated he was removing the large rotary broom from the project list. He explained that the appropriation is too low for the equipment needed by the airport and it is impractical to hold those funds given the other need. Manager Lanman explained that he had negotiated with one of the tenants to finance the natural gas conversion of the Geneva hangar with a rent reduction for the next two years. The board did not agree to that idea and it will be paid directly by the airport. Manager Lanman explained that the boiler in the Life Flight Hangar is beyond feasible repair and needs replacing as the boiler produces heat for the hangar. Manager Lanman explained that the FBO Hangar is currently working on one hot air burner and the waste oil burner/heater. He said that was inadequate heating for the cold winter, as it would not keep the hangar space above freezing. Manager Lanman concluded with a brief synopsis of the intended work to be done for the signage update. Mr. Cayer remarked that he would like to see other signage options than the minimal sign update currently planned. Manager Lanman said he would hold on the signage project and bring other ideas back to the Board for their evaluation. The detailed chart provided was confusing to some board members and requested it revised and included as part of the minutes for approval at the next meeting.

ON MOTION BY MR. CAYER SECOND BY MS. HUNTER VOTE (4) TO APPROVE UP TO \$25,000 WITH A REVISED PROJECT CHART ADDED IN WITH THESE MINUTES.

VOTE: 7:0

Project Expenses (Revised)

Project title	total cost	Original Appropriation Remaining	Amount needed
Natural Gas Project			
Life Flight Hangar	9,900.00		9,900.00
FBO	18,742.00		18,742.00
Original Appropriation Remaining		7,338.53	(7,338.53)
			-
Emergency Generator for FBO	11,140.00		6,490.00
Original Appropriation Remaining		2,650.00	(2,650.00)
			-
Airport Signage Update	3,983.00		2,966.02
Original Appropriation Remaining		5,733.16	(5,733.16)
			-
TOTAL	43,765.00	15,721.69	22,376.33

PUBLIC COMMENTS

None

EXECUTIVE SESSION

REAL ESTATE MATTER

ON MOTION BY MS. HUNTER SECOND BY MS. SHEATS VOTE (5) TO GO INTO EXECUTIVE SESSION TO DISCUSS LEASE UPDATE.

VOTE: 7:0

ON MOTION BY MS. HUNTER SECOND BY MS. SHEATS VOTE (6) TO COME OUT OF EXECUTIVE SESSION.

VOTE: 7:0

ON MOTION BY MS. SHEATS SECOND BY MR. ROBINSON VOTE (7) TO AMEND THE LEASE WITH CAVU FROM 60 OPERATING HOURS TO 42 OPERATING HOURS, 7 AM TO 2 PM WITH CLOSURE ON MONDAYS AND FORGIVENESS OF THE 2 MONTHS RENT, MAY AND JUNE 2015, THE OUTSTANDING BALANCE OWED TO THE AIRPORT AT THE FISCAL YEAR END FOR RENT.

VOTE: 7:0

ON MOTION BY MR. CAYER SECOND BY MR. KROLL VOTE (8) TO ADJOURN THE MEETING AT 6:55 PM.

Respectfully Submitted,

Rick Lanman, AAE ACE Airport Manager

October 2015 Revenues



09/22/2015 11:43 GinaK CITY OF AUBURN

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	ORIGINAL APPROP	REVISED BUDGET	YTD EXPENDED	MTD EXPENDED	ENCUMBRANCES	AVAILABLE BUDGET	PCT USED
9000 Airport Operations							
0000 Unassigned							
9000 420035 Fees - Fuel Flowage 9000 420040 Fees - Landings 9000 429005 Christian Hill Materia 9000 429025 Rental Fees	-9,000 -20,000 -85,000 -369,534	-9,000.00 -20,000.00 -85,000.00 -369,534.20	-955.94 -7,751.76 -9,714.59 -77,705.46	.00 .00 .00	.00 .00 .00	-8,044.06 -12,248.24 -75,285.41 -291,828.74	10.6%* 38.8%* 11.4%* 21.0%*
0054 AUBURN-LEWISTON AIRPORT							
90006041 450001 Capital Subsidy 90006041 450002 Capital-Lufthansa 90006041 580001 TRANSFER IN	0 0 0	.00 .00 .00	.00 .00 .00	.00 .00 .00	.00 .00 .00	.00	.0% .0% .0%
0060 ICE ARENA							
90006001 401500 Personal Property 90006001 401600 Municipal Subsidy 90006002 402003 Excise Tax Sharing 90006002 429013 SALE OF PROPERTY 90006020 420035 Fees - Fuel 90006020 420040 Fees - Landings 90006020 420051 Fees - Tie Downs 90006022 422000 Investment Income 90006022 422001 Investment Income 90006022 422002 Investment Income 90006022 422002 Investment Income 90006029 429000 Unclassified Misce 90006029 429010 Rental Income 90006029 429010 Rental Income 90006029 429011 Rental Frome 90006029 429013 Sale of Property 90006029 429013 Sale of Property 90006029 429017 NET LEASES 90006030 430000 PR018 STATE GRANT#1 90006030 430000 PR019 STATE GRANT#1 90006030 430000 PR019 STATE GRANT#1 90006030 430000 PR010 STATE GRANT#1 90006030 430000 PR010 STATE GRANT#1	0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.0%% .00%%



CITY OF AUBURN

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	ORIGINAL APPROI	REVISED BUDGET	YTD EXPENDED	MTD EXPENDED	ENCUMBRANCES	AVAILABLE BUDGET	PCT USED
90006040 440001 Fed Grant Revenue- 90006040 440001 60000 FEMA Reimburs 90006040 440001 PR016 Fed Grant 90006040 440001 PR017 Fed Grant 90006040 440001 PR018 FEDERAL GRANT 90006040 440001 PR019 FEDERAL GRANT 90006040 440001 PR020 FEDERAL GRANT 90006040 Auburn Lewiston Airport	0 0 0 0 0	.00 .00 .00 .00 .00	.00 .00 .00 .00 .00	.00 .00 .00 .00 .00	.00 .00 .00 .00 .00	.00 .00 .00 .00 .00	.0% .0% .0% .0% .0%
9005 401600 Municipal Subsidy 9005 402003 Tax Sharing Revenue 9005 420063 Service Fees 9005 422000 Investment Income 9005 429013 Sale of Assets 9010 420035 Fees - Fuel and Oil S 9010 420051 Fees - Tie Down/Hangar 9010 420059 Fees-Catering 9010 420060 After Hour Call Out 9010 420061 Aircraft Maintenance 9010 420064 Rental Car TOTAL Airport Operations		-210,000.00 -18,500.00 -45,650.00 -1,000.00 .00 -575,000.00 -34,000.00 -3,000.00 -1,500.00 -3,5750.00 -3,500.00 -1,411,434.20 -1,411,434.20	-52,500.00 -38.82 .00 -15.87 -227.68 -165,486.49 -4,994.00 -6,948.31 -950.00 -4,413.33 -974.99 -332,677.24 -332,677.24	.00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00	-157,500.00 -18,461.18 -45,650.00 -984.13 227.68 -409,513.51 -29,006.00 3,948.31 -550.00 -31,336.67 -2,525.01 -1,078,756.96 -1,078,756.96	25.0%* .2%* .0%* 1.6%* 100.0% 28.8%* 14.7%* 231.6% 63.3%* 12.3%* 27.9%*
9020 Airport Capital Projects Fund	-1,411,434	-1,411,434.20	-332,6//.24	.00	.00	-1,078,756.96	
9000 Auburn Lewiston Airport							
9020 440022 Airport Project 22 9020 440023 Airport Project 23 9020 450001 Capital Subsidy TOTAL Airport Capital Projects	0 0 0	.00	.00	.00	.00	.00	.0% .0% .0%
9030 Airport Land Fund							
9000 Auburn Lewiston Airport							
90306022 422002 Investment Income	0	.00	-25.99	.00	.00	25.99	100.0%



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9030 Airport Land Fund	ORIGINAL APPROI	REVISED P BUDGET	YTD EXPENDED	MTD EXPENDED	ENCUMBRANCES	AVAILABLE BUDGET	PCT USED
90306022 429013 SALE OF PROPERTY 90306030 430000 State Grant 15 90306030 430015 Project 15 - State 90306030 430017 Project 17-State 90306030 430018 Project 18-State 90306030 430019 Project 19-State 90306030 430020 Project 20-State 90306030 430021 Project 21-State 90306040 440016 Project 16-Federal 90306040 440017 Project 17-Federal 90306040 440018 Project 18-Federal 90306040 440019 Project 19-Federal 90306040 440019 Project 19-Federal 90306040 440019 Project 20-Federal 90306040 440020 Project 20-Federal 90306040 440020 Project 21 90306041 450001 Capital Subsidy 90306041 450002 Capital-Lufthansa 90306041 580001 TRANSFER IN	0 0 0 0 0 0 0 0 0	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	. 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
TOTAL Airport Land Fund	0	.00	-25.99	.00	.00	25.99	100.0%
TOTAL REVENUES	0	.00	-25.99	.00	.00	25.99	
9500 Airport-Air Center							
9000 Auburn Lewiston Airport							
95006020 420035 Fees - Fuel 95006020 420040 Fees - Landings 95006020 420051 Fees - Tie Downs 95006020 420059 Fees-Catering 95006020 420060 Off Hour Call Out 95006020 420061 Aircraft Maintenan 95006020 420062 AIR CENTER TAX COL 95006020 429010 Rental Income	0 0 0 0 0 0	.00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00	.08 .08 .08 .08 .08 .08
TOTAL Airport-Air Center	0	.00	.00	.00	.00	.00	.0%
GRAND TOTAL	-1,411,434	-1,411,434.20	-332,703.23	.00	.00	-1,078,730.97	23.6%

^{**} END OF REPORT - Generated by Gina Klemanski **

October 2015 Expenses



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	ORIGINAL APPROP	REVISED BUDGET	YTD EXPENDED	MTD EXPENDED	ENCUMBRANCES	AVAILABLE BUDGET	PCT USED
9000 Airport Operations							
0060 ICE ARENA							
90006061 611000 Regular Salaries 90006061 613000 OT - Regular 90006061 617000 Health Ins/Fringe 90006061 617001 FICA/Medicare 90006061 617005 ICMA Retirement 90006061 617005 ICMA Retirement 90006062 620000 Advertising 90006062 628000 PS - Gen/Professio 90006062 628016 PS - Legal Service 90006062 628019 Repairs - Building 90006062 628012 Repairs - Vehicles 90006062 628020 Repairs - Vehicles 90006062 628038 Repairs - Electric 90006062 628039 Repairs - Airfield 90006062 628030 Repairs - Airfield 90006062 628030 Repairs - Airfield 90006062 628040 Repairs - Runway S 90006062 628040 Repairs - Runway S 90006062 628041 PROF SERV HANGER 5 90006062 628041 PROF SERV HANGER 5 90006062 629001 Travel - Mileage R 90006062 629001 Travel - Mileage R 90006062 641000 Utilities - Water/ 90006062 641000 Utilities - Diesel 90006062 641004 Utilities - Diesel 90006063 633001 Other Sup - Operat 90006064 641002 Utilities - Diesel 90006065 641004 Utilities - Diesel 90006066 641005 Utilities - Diesel 90006063 633001 Other Sup - Operat 90006063 633000 Office Supplies 90006063 633001 Other Sup - Operat 90006063 633000 Dues & Subscriptio 90006063 633001 Other Sup - Operat 90006065 650000 Log Capital Outlay	000000000000000000000000000000000000000	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	3,800.35	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	-3,800.35 -29.25 -2,189.69 .00 .00 .00 .00 .00 .00 .00 .00 .00 .0	100.00% * * * * 100.00% % % % % % % % % % % % % % % % % %



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	ORIGINAL APPROP	REVISED BUDGET	YTD EXPENDED	MTD EXPENDED	ENCUMBRANCES	AVAILABLE BUDGET	PCT USED
90006065 650000 L06 Capital-RESTAUR 90006065 650000 L07 Capital Outlay 90006065 650000 PR009 CIP-General 90006065 650000 PR010 CIP-General 90006065 650000 PR011 CIP-General 90006065 650000 PR012 CIP-General 90006065 650000 PR012 CIP-General 90006065 650000 PR013 CIP-General 90006065 650000 PR013 CIP-General 90006065 650000 PR014 CIP-General 90006065 650000 PR015 CIP-General 90006065 650000 PR016 CIP-General 90006065 650000 PR017 CIP-General 90006065 650000 PR017 CIP-General 90006065 650000 PR017 CIP-General 90006065 650000 PR019 CIP-General 90006065 650000 PR019 CIP-General 90006065 650000 PR020 FED PR0JECT # 90006065 650000 PR020 FED PROJECT # 90006065 650000 PR021 PROJECT #21 90006065 650000 PR022 Capital Outla 90006065 650000 PR080 NEW TERMINAL 90006065 650000 PR081 Capital Outla 90006065 650000 PR100 CIP-General 90006065 650000 PR000 CIP-General	000000000000000000000000000000000000000	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	. 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0
9000 Auburn Lewiston Airport 9001 611000 Regular Salaries 9001 613000 Overtime 9001 617020 Fringe Benefits 9001 617030 Professional Developme 9002 628000 Contract Services 9002 633030 Fuels and Oil for Vehi 9002 633040 Snow and Ice Control S 9002 641100 Utilities 9003 628019 Building Maintenance 9003 628020 Vehicle Maintenance 9003 628038 Electrical Maintenance 9003 628039 Airfield Maintenance 9003 633041 Computer/Office Machin 9003 633042 Pavement Maintenance	198,702 3,000 86,277 7,615 5,000 13,000 23,610 28,700 24,170 7,425 5,650 1,000 17,170 2,000 6,625	198,702.40 3,000.00 86,277.47 7,614.80 5,000.00 13,000.00 23,610.00 24,170.00 7,425.00 5,650.00 1,000.00 17,170.30 2,000.00 6,625.00	43,992.10 757.88 24,164.89 861.00 33.97 34 5,759.34 1,896.16 3,682.95 1,789.24 .00 132.78 5,478.39 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	154,710.30 2,242.12 62,112.58 6,753.80 4,966.03 13,000.34 17,850.66 26,803.84 20,487.05 5,635.76 2,250.00 867.22 8,011.91 2,000.00 6,625.00	22.1% 25.3% 28.0% 11.3% .7% .0% 24.4% 6.6% 15.2% 24.1% 60.2% 53.3% .0%



CITY OF AUBURN

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FOR 2016 13

	ORIGINAL APPROP	REVISED BUDGET	YTD EXPENDED	MTD EXPENDED	ENCUMBRANCES	AVAILABLE BUDGET	PCT USED
9004 620000 Advertising and Promo 9004 628000 Professional Services 9004 628016 Legal Services 9004 628041 Hangar Lease 9004 633000 Office Supplies 9004 640000 Telephone and Internet 9004 645000 Insurance Premiums 9015 611000 Regular Salaries 9015 613000 Overtime 9015 620000 Advertising 9015 628000 Professional 9015 628021 Plant Equipment 9015 628044 Ground Support Equipme 9015 633030 Fuels & Oils 9015 633045 Supplies Aircraft Main 9015 641100 Utilities	2,500 10,000 2,500 201,375 5,000 4,500 43,221 155,189 3,800 56,731 5,000 2,000 20,000 20,000 431,250 12,000 21,000	2,500.00 10,000.00 2,500.00 201,375.00 5,000.00 4,500.00 43,221.00 155,188.80 3,800.00 56,730.73 5,000.00 2,000.00 2,000.00 20,000.00 20,000.00 431,250.00 12,000.00 21,000.00	500.00 2,750.00 912.00 .00 1,307.36 969.63 29,836.76 43,609.82 2,902.04 14,462.98 1,713.05 9,469.30 132.17 3,391.75 .00 158,222.35 2,116.75 869.42	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	2,000.00 7,250.00 1,588.00 201,375.00 3,692.64 3,530.37 13,384.24 111,578.98 897.96 42,267.75 3,286.95 -7,469.30 1,867.83 16,608.25 .00 757.85 9,883.25 20,130.58	20.0% 27.5% 36.5% .0% 26.1% 21.5% 69.0% 28.1% 76.4% 25.5% 34.3% 473.5%* 6.6% 17.0% 99.8% 17.6% 4.1%
TOTAL Airport Operations	1,408,011	1,411,233.53	367,733.03	.00	279,349.80	764,150.70	45.9%
TOTAL EXPENSES 9020 Airport Capital Projects Fund 9000 Auburn Lewiston Airport	1,408,011	1,411,233.53	367,733.03	.00	279,349.80	764,150.70	
9020 650000 L01 Natural Gas Install 9020 650000 L02 Emergency Generator 9020 650000 L03 Zero Turn Mower 9020 650000 L04 Upgrade Airport Sig 9020 650000 L05 Rotary Broom 9020 650000 L06 Restuarant Equipmen 9020 650000 L07 Conference Room 9020 650000 PR022 Terminal Ramp 9020 650000 PR023 Taxiway B Reconst	0 0 0 0 0 0 0	.00 5,950.00 .00 .00 .00 .00 .00 .13,341.32	9,000.00 2,627.60 .00 .00 .00 .00 .00 .11,238.66	.00 .00 .00 .00 .00 .00	19,000.00 12,950.00 .00 .00 .00 .00 .00 .00 203,589.69	-28,000.00 -9,627.60 .00 .00 .00 .00 .00 -201,487.03	.0%
TOTAL Airport Capital Projects	0	19,291.32	22,866.26	.00	235,539.69	-239,114.63	1339.5%
TOTAL EXPENSES	0	19,291.32	22,866.26	.00	235,539.69	-239,114.63	
9030 Airport Land Fund							

9000 Auburn Lewiston Airport



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9030 Airport Land Fu	nd	ORIGINAL APPROP	REVISED BUDGET	YTD EXPENDED	MTD EXPENDED	ENCUMBRANCES	AVAILABLE BUDGET	PCT USED
90306065 659017 Airport 90306065 659018 Airport 90306065 659019 Airport 90306065 659020 Airport 90306065 659021 Airport 90306065 659070 Airport 90306065 659070 L07 Airport 90306065 659080 New Term	Project 16 Project 17 Project 18 Project 19 Project 20 Project 21 Land Data Land Land Land Land Land Land Land Land	0 0 0 0 0 0 0 0	.00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00	.0%%.0%%.0%%.0%%.0%%.0%%.0%%.0%%.0%%.0%
9500 Airport-Air Center								
9000 Auburn Lewiston Airp	port							
95006061 613000 OT - Rec 95006061 617000 Health : 95006061 617001 FICA/Med 95006062 620000 Adverti; 95006062 628000 PS - Ger 95006062 628021 Equipmer 95006062 628039 Repairs 95006062 628044 Ground : 95006062 628045 Equipmer 95006062 628048 Equipmer 95006062 641004 Utilitie 95006063 633001 Other St 95006063 633030 MV Sup	Ins/Fringe dicare sing n/Professio nt - Aircraft Support Equ nt-Informat nt-Furnitur es - Heatin np - Operat - Gas & Oil ation Expen	0 0 0 0 0 0 0 0 0 0	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	2,252.00 321.77 271.53 .00 .00 .00 .00 .00 .00 .00 .0	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	.00 .00 .00 .00 .00 .00 .00 .00 .00 .00	-2,252.00 -321.77 -271.53 .00 .00 .00 .00 .00 .00 .00 .00 .00 .0	100.0%* 100.0%* 100.0%* .0% .0% .0% .0% .0% .0% .0% .0% .0% .0%
TOTAL Airport-Air Ce		0	.00	2,924.87	.00	.00	-2,924.87	100.0%
	AL EXPENSES	0	.00	2,924.87	.00	.00	-2,924.87	
(RAND TOTAL	1,408,011	1,430,524.85	393,524.16	.00	514,889.49	522,111.20	63.5%

^{**} END OF REPORT - Generated by Gina Klemanski **

October 2015 Balance



09/22/2015 11:44 GinaK CITY OF AUBURN BALANCE SHEET FOR 2016 3 P 1 |glbalsht

FUND: 9000 Airport Operations /

FUND: 9000 A	Airport	Operations		NET CHANGE FOR PERIOD	ACCOUNT BALANCE
ASSETS					
	9000	011010	Airport Checking	-32,911.74	22,201.10
	9000	011030	Cash-Petty Cash	.00	200.00
	9000 9000	011110 011140	Investments-MM-City Interest Receivable	.00	91,812.87 .01
	9000	011140	Accounts Receivable	-1,487.00	14,877.88
	9000	011810	Prepaid Expenses	-5,518.01	5,975.07
	9000	011811	Prepaid Rent	.00	3,520.90
	9000	012110	Land	.00	1,608,111.00
	9000	012111	Land Improvements	.00	15,054,664.00
	9000	012112	Construction In Progress	.00	12,635.65
	9000 9000	012310 012410	Buildings & Bldg Improvements	.00	4,280,715.00
	9000	012410	Machinery & Equipment Accumulated Depreciation	.00	1,156,109.22 -12,680,474.17
	9000	013000	DEF OUTFLOW-NET PENSION	.00	20,133.00
	9000	016000	DUE TO / DUE FROM	15,603.83	415,030.91
	1	TOTAL ASSETS			10,005,512.44
LIABILITIES					
	9000	024210	Accounts Payable	15,678.63	11,896.78
	9000	024215	Loan Payable-Land Fund	.00	-140,000.00
	9000 9000	024230 024231	Loan Payable-City of Auburn Loan Payable-City of Lewiston	.00	-1,027,706.00 -1,027,706.00
	9000	024231	Accrued Payroll	.00	-4,591.76
	9000	024611	Compensated Absences	.00	-32,046.54
	9000	024710	Federal Withholding Taxes	-2,114.13	-2,114.13
	9000	024711	State Withholding Taxes	-867.70	-867.70
	9000	024712	FICA Withholding Taxes	-3,268.28	-3,268.28
	9000 9000	024713 024730	Medicare Withholding Taxes ICMA Deferred Comp-City	-764.38 -100.00	-764.38 -200.00
	9000	024734	ME State Retirement	-1,934.99	-3,871.30
	9000	024742	ICMA-Airport	-700.96	-1,482.82
	9000	024758	MMA Health Ins-Airport	28.74	-4,322.13
	9000	024763	AFLAC	-105.12	-191.52
	9000	024765	Dental	03	-192.30
	9000	024772	Flex Spending-Airport	-223.08	-781.01
	9000 9000	024773 025000	Vision DEF INFLOW NET PENSION	07 .00	-38.73 -28,356.00
	9000	026000	NET PENSION LIABILITY	.00	-33,373.00
		TOTAL LIABIL	TIES	5,628.63	-2,299,976.82
FUND BALANCE					
	9000	037000	Ctrl Total - Encumbrances	7,080.00	279,349.80



CITY OF AUBURN BALANCE SHEET FOR 2016 3

P 2 |glbalsht

FUND: 9000 Airport Operations /

FUND: 9000 Airport	Operations		NET CHANGE FOR PERIOD	ACCOUNT BALANCE
9000 9000 9000 9000 9000 9000 9000	037100 037104 037201 037301 047000 047001 057000 057001	FB ASSIGNED CITY FB UNASSIGNED CTRL TOTAL-BUD FB DESIGNATED Ctrl Total - Bud FB Undesignat Ctrl Total - Revenues CONTROL - ESTIMATED REVENUE CTRL TOTAL-EXPENDITURES CTRL TOTAL-APPROPRIATIONS	.00 .00 -7,080.00 .00 -36,019.53 .00 54,703.82	-1,836,398.00 -5,904,193.41 -279,349.80 -200.67 -332,677.24 1,411,434.20 367,733.03 -1,411,233.53
	TOTAL FUND B.	18,684.29	-7,705,535.62	
	TOTAL LIABIL	ITIES + FUND BALANCE	24,312.92	10,005,512.44



CITY OF AUBURN BALANCE SHEET FOR 2016 3

P 3 |glbalsht

FUND: 9020 Airport Capital Projects Fund /

FUND: 9020 A	irport	Capital Projec	NET CHANGE FOR PERIOD	ACCOUNT BALANCE	
ASSETS	9020	016000	Due to/from Other Funds	-15,143.23	-22,866.26
		TOTAL ASSETS			
FUND BALANCE	9020 9020 9020 9020 9020	037000 037201 037301 057000 057001	Ctrl Total - Encumbrances Ctrl Total - Bud FB Designated Ctrl Total - Bud FB Undesignat Ctrl Total - Expenditures Ctrl Total - Appropriations	13,484.37 -13,484.37 .00 15,143.23	235,539.69 -235,539.69 19,291.32 22,866.26 -19,291.32
	TOTAL FUND BALANCE				22,866.26
		TOTAL LIABILIT	TIES + FUND BALANCE	15,143.23	22,866.26



CITY OF AUBURN BALANCE SHEET FOR 2016 3

P 4 glbalsht

FUND: 9030 Airport Land Fund /

FUND: 9030 A	irport	Land Fund		NET CHANGE FOR PERIOD	ACCOUNT BALANCE	
ASSETS	9030 9030 9030	011111 011530 016000	Investments-MM-Airpark Accounts Receivable Due to/from Other Funds	.00 .00 .00	303,985.68 140,000.00 -220,355.16	
	2030	TOTAL ASSETS	Suc co, from other runas	00	223,630.52	
FUND BALANCE	9030 9030	037104 047000	FB-UNASSIGNED-CTY Ctrl Total - Revenues	.00	-223,604.53 -25.99	
		TOTAL FUND BA	ALANCE	.00	-223,630.52	
		TOTAL LIABIL	ITIES + FUND BALANCE	.00	-223,630.52	



CITY OF AUBURN BALANCE SHEET FOR 2016 3 P 5 |glbalsht

FUND: 9500 Airport-Air Center /

FUND: 9500 A	irport	-Air Center		NET CHANGE FOR PERIOD	ACCOUNT BALANCE
ASSETS	9500 9500 9500 9500 9500 9500	011030 011530 011900 012410 012900 013000 016000	Cash-Petty Cash Accounts Receivable INVENTORY FOR RESALE Machinery & Equipment Accumulated Depreciation DEF OUTFLOW-NET PENSION Due to/from Other Funds	.00 .00 .00 .00 .00 .00 -460.60	500.00 12,300.31 18,283.02 21,977.00 -21,977.00 12,518.00 -171,809.49
		TOTAL ASSETS		-460.60	
LIABILITIES	9500 9500 9500 9500 9500 9500	024210 024610 024611 024829 025000 026000 TOTAL LIABILI	Accounts Payable Accrued Payroll Compensated Absences DUE TO STATE - SALES TAX DEF INFLOW NET PENSION NET PENSION LIABILITY TIES	.00 .00 .00 460.60 .00 .00	-11,896.78 -3,107.57 -6,364.40 -78.66 -17,630.00 -20,750.00 -59,827.41
FUND BALANCE	9500 9500	037104 057000 TOTAL FUND BA	FB-UNASSIGNED-CTY Ctrl Total - Expenditures LANCE	.00	185,110.70 2,924.87 188,035.57
		TOTAL LIABILI	TIES + FUND BALANCE	460.60	128,208.16

^{**} END OF REPORT - Generated by Gina Klemanski **

Auburn-Lewiston Municipal Airport Monthly Financial Report

Capital Improvement Plan Recapulation

Funding Source				USDOT	AIRPORT	AIRPORT	AIRPORT	FAA	AIRPORT
			L01	L02	L04				
			201	202	201				
Funding Year				FY 11	FY-14	FY-14	FY-14	FY-16	FY-16
	Description of Project				Install Natural Gas Supply	Emergency Generator for FBO	Update Airport Signage	Terminal Aircraft Ramp	Terminal Landside Parking Lot
	Expected Cost			700,000.00	20,000.00	7,500.00	8,000.00	809,370.00	700,000.00
	Project Status			Open	open	Open	Open	Open	Open
Requested Budget Appropriation	FY17	0.00							
Requested Budget Appropriation	FY16	31.000.00	H					31.000.00	700.000.00
Requested Budget Appropriation	FY 15	0.00						31,000.00	Not Funded
Requested Budget Appropriation	FY 15	0.00							andod
Requested Budget Appropriation	FY 13	0.00	H						
Requested Budget Appropriation	FY 12	5,000.00							
Requested Budget Appropriation	FY 11	113,000.00	\vdash	100,000.00					
Requested Budget Appropriation	F 1 11	113,000.00		100,000.00					
Sponsor Share (from Appropriations above)		131,000.00		100,000.00				31,000.00	700,000.00
FAA Share		575,453.90		100,000.00				728,433.00	. 00,000.00
State Share		20,770,50						40.468.50	
General Acc		67,750.00			30,000.00	7.500.00	8,000.00	10,100.00	
Land Acc		144,468.50			25.000.00	1,000.00	0,000.00	9,468.50	
Excise Tax Acc		20,500.00						0,100.00	
Other Sources		605,725.00		600,000.00					
Total Funding Sources		1,493,199.40		700,000.00	55,000.00	7,500.00	8,000.00	809,370.00	700,000.00
		*, ************************************				,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	5,000.00	000,0100	
Expenditures To Date		2,962,556.71		-	21,661.47	5,971.60	1,016.84	-	-
FAA Reimbursement Received		562,394.44		-	,	-,-	,, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		
State Reimbursement Received		20,356.89		-					
Other Sources Reimbursements Received									
Local Payment Made		2,379,808.46		-	21,661.47	5,971.60	1,016.84		
Project Balance		840,642.69		700,000.00	33,338.53	1,528.40	6,983.16	809,370.00	700,000.00
Unreimbursed Vendor Payments		-3.08		-					
Transfers to Other Projects		-87,331.18					(1,250.00)		
FAA Funding Remaining		728,433.00	t	-	-	-	-	728,433.00	_
State Funding Remaining		40,468.50		-	-	_	-	40,468.50	-
Other sources Fund Remaining		600,000.00	H	600,000.00	-	_	_	-	_
Local Share Remaining		141,276.43	L	100,000.00	33,338.53	1,528.40	5,733.16	31,000.00	-
Surplus Capital Appropriations		782.00		-	-	-	-	-	-



Auburn Lewiston Municipal Airport

80 Airport Drive, Auburn, ME 04210 (207) 786 0631 FAX: (207) 782 3024 www.flytome.com

October 2015 Board Meeting Item 4b.

Project Synopsis

One unfunded project from last year that is a building block in the airport's ability to handle customers was an updated, larger automobile parking lot in front of the terminal. A rough sketch and a boilerplate fee estimate were included to help justify the project. One of the criticisms of the project submission was that it was not very accurate or planned well. This scope of work is constructed to overcome that criticism.

A well-designed landside parking lot for an airport can be a source of revenue but at least it should be a utilitarian function for the airport's tenants and customers. The area currently used for landside parking is comprised of a portion of an old runway and a very small traffic circle for the terminal that are painted for additional parking.

There are several problems or inadequacies with the current situation but the overarching criticism is that the parking lot is a bad representation of the twin cities and does not serve to make a good first impression for 8000 to 9000 visitors that travel through the airport annually.

This scope of work asks the airport engineers to produce at least three concepts of an adequate airport landside parking facility. As with any design process, this work will require remuneration. The fee schedule is an estimate of that works cost for the Board to consider. This process can be completed in time for submission with this year's annual Capital Improvements requests for each of the sponsor cities.

Scope of Work

For

Concept Designs for Airport Parking Lot Configuration at the Auburn-Lewiston Municipal Airport

The Auburn-Lewiston Airport through the Airport Board of Directors seeks to renovate and expand the ground vehicle parking for the main terminal building area to meet the future needs of the airport.

The Auburn-Lewiston Airport seeks to engage Hoyle, Tanner and Associates herein referred to as "Consultant", to provide and perform services noted below.

I. Project Conceptual Drawings

The Consultant will provide three (3) concept drawings to the Airport showing alternative parking lot configurations for the Terminal Area parking lot. Specific Items of work include:

a. Data Collection

The Consultant will be responsible for acquiring the following readily available information, materials and services to use in completing the project as needed:

- Traffic Data;
- Digital photogrammetric mapping;
- LIDAR Data;
- Geometry plans.

It is understood that no survey has been done for this area in particular. The data listed above is of sufficient quality to satisfy as base drawings to depict concepts.

b. Conceptual Plan Creation

The Consultant shall be responsible for completing and submitting three possible configurations for the terminal parking lot.

All configurations shall meet local criteria for City roadways. These criteria include but are not limited to:

- Line of Sight;
- 20 MPH Speed Limitation;
- Tractor trailer truck turning radius and access;
- Signage;
- Standard Parking space size;
- Right of Way width

September 15, 2015 Page 1 of 3

- Staff Parking;
- Snow removal needs;
- Dumpster and Dumpster Screen Locations
- Pedestrian needs;
- Sidewalk setbacks; and
- Handicap Accessibility.

All concept plans will provide space for a Parking Kiosk with automated ticketing. Consideration will be given to delivery trucks up to tractor trailer combinations to access the Airport owned Hangar currently leased to Lufthansa. The existing vehicle gate north of the FBO hangar will be relocated to south of the FBO hangar.

Each plan provided shall be accompanied with an evaluated summary of the pros and cons of the plan and a planning level estimate of costs to design, permit, and construct. The Airport understands that some concepts may require directional flow through the parking lot.

The Consultant shall attend two (2) meetings on-site with representatives of the Auburn-Lewiston Airport during the conceptual design process. Two representatives of the Consultant shall attend the meetings. An initial conference call meeting may be scheduled on what the airport will allow to happen within the concept drawings and expected construction alternatives (ex. full depth reconstruction, mill and fill, or overlay). The second meeting will be scheduled by the Consultant mid-design to discuss the concepts and gather feedback. Draft plans done to a 50% stage shall be submitted to the Airport for review (PDF is acceptable at this point). Final draft plans along with the pros/cons summary drafts will be submitted for final comments. Once final comments are submitted to the Consultant, the Consultant shall schedule a final meeting to present the project and submit all final drawings and submissions (in both paper and electronic pdf formats).

II. <u>Proposal Assumptions</u>

This proposal is for the Scope of Work for "Concept Designs for Airport Parking Lot Configuration at the Auburn-Lewiston Municipal Airport" is based on the following assumptions:

- The project proposes conceptual improvements and the scope of work does not include final roadway and civil site design, pavement and geotechnical investigations, right-of-way impacts or determinations, or environmental impacts.
- Three Conceptual Plans will be sketched, drafted, and colorized to be overlaid on aerial photography.
 - o Initial thoughts and images may be tissue paper overlay and scanned overlay to

October 16, 2015 Page 2 of 3

- address concerns issues with Airport and potential stakeholders.
- Design Criteria will meet City and State design criteria for local roadways, in addition there is an understanding the alternative may propose directional traffic flow to accommodate the Airport's parking needs.
- Traffic Impacts and Level of Service Evaluations or Studies are not required within the scope of work.
- Existing or prior information received will not be managed to meet client CAD standards, and is not included in this fee proposal.
- Mileage rate provided is established by the Internal Revenue Service at \$0.575, however Hoyle, Tanner may evaluate alternative transportation (rental, airline flights, etc.) to reduce costs or provide additional value.
- The anticipated schedule to complete design and coordination tasks is expected to by November 1, 2015.

III. <u>Client Responsibilities</u>

Your responsibilities under this agreement shall include:

- Provide all available information as to the project requirements, including all
 pertinent existing information (plans, maps, and existing studies) or other data
 relevant to the project if the City possesses these items.
- Provide access to the site and designate a contact person who can act with the client's authority regarding this project within the limits of the Contract.
- Provide a Notice to Proceed by October 1, 2015.

October 16, 2015 Page 3 of 3

October 2015 Board Meeting Item 4b.

Project Title/Location: Auburn-Lewiston Airport Parking Lot Conceptual Design

Orig. Date: September 17, 2015 October 16, 2015 Revised Date:

Hoyle, Tanner Project Number

Consultant Firm Name: Hoyle, Tanner & Associates

JMA/TMC/ERM/MTO Prepared By:

Service Area or Phase of Work: Design Services

	Consultant Positions =>	PRINCIPAL IN-CHARGE	Project Manager	Senior Aviation Planner	Aviation Planner	Staff Engineer	Surveyor	Cadd Tech	Admin Support	TOTAL
#	Task Descriptions	Hours	Hours	Hours	Hours	Hours	Hours	Hours	Hours	Hours
1	Data Collection									
2	Data Merging		1.0					8.0		9.0
3	Alignment creation (Existing)					2.0				2.0
4	Conceptual Plan Creation									
5	Plan drawings - Roadway and Parking Lot Concepts (3)		2.0		2.0	18.0		24.0		46.0
6	Summary Documentation		8.0		4.0	2.0			4.0	18.0
7	Planning Level Estimation		2.0		2.0	4.0				8.0
8	Meetings with Airport		16.0		16.0					32.0
9	Quality Assurance									0.0
10	Design & Plans	2.0		6.0						8.0
11	CAD Management & Electronic Deliverables							2.0		2.0
12										0.0
13										0.0
14										0.0
15										0.0
16										0.0
17										0.0
18										0.0
19										0.0
·	TOTAL HOURS	2.0	29.0	6.0	24.0	26.0	0.0	34.0	4.0	125.0
	HOURLY RATE	\$50.00	\$45.00	\$48.00	\$32.00	\$34.00	\$35.00	\$25.00	\$23.52	
	DIRECT LABOR TOTAL	\$100.00	\$1,305.00	\$288.00	\$768.00	\$884.00	\$0.00	\$850.00	\$94.08	\$4,289.08
•		·	·	-	·	-	(Overhead %	179.45%	\$7,696.75

DIRECT EXPENSES	\$
tolls	\$30.00
Mileage 244 miles RT - 2 trips	\$280.60
Printing	\$200.00
Postage	\$0.00
Telephone	\$0.00
TOTAL DIRECT EXPENSES =	\$510.60

Total Direct Expenses = \$510.60

12.00%

Subtotal = \$13,424.13

TOTAL ESTIMATED COST = \$13,934.73

Profit/Fee %